



# **BUSINESS LEADERS** IN AFRICA

 **JERA**  
CONSULTING (PTY) LTD

# SAGE ENTERPRISE MANAGEMENT

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Sage Enterprise Management is a fully integrated multi functional system that includes all processes within a company.

SAGE EM adapts to rapid changes in business allowing customers to gain agility, be more competitive and embrace the art of the possible.

With Sage Enterprise Management, we believe that we deliver the most versatile, simple and flexible business management platform for companies to grow and compete on a global scale.





# What is an ERP?

Enterprise Resource Planning (ERP) is a system that, when implemented, ties together and automates a number of processes within a given enterprise.

When implemented properly, a good ERP can:

- reduce the time spent completing routine tasks;
- improve the overall workflow across departments;
- present a better overview of all company operations.

ERP's are usually comprised of smaller, customized modules. Each module is responsible for completing a particular task within the organization, such as managing finances, tax records, HR paperwork, client relationships, supply chains, and more.

Since these modules can be heavily customized and modified to meet a growing organization's particular needs, ERP's are invaluable tools that can be tailored carefully to the specifications of any company.

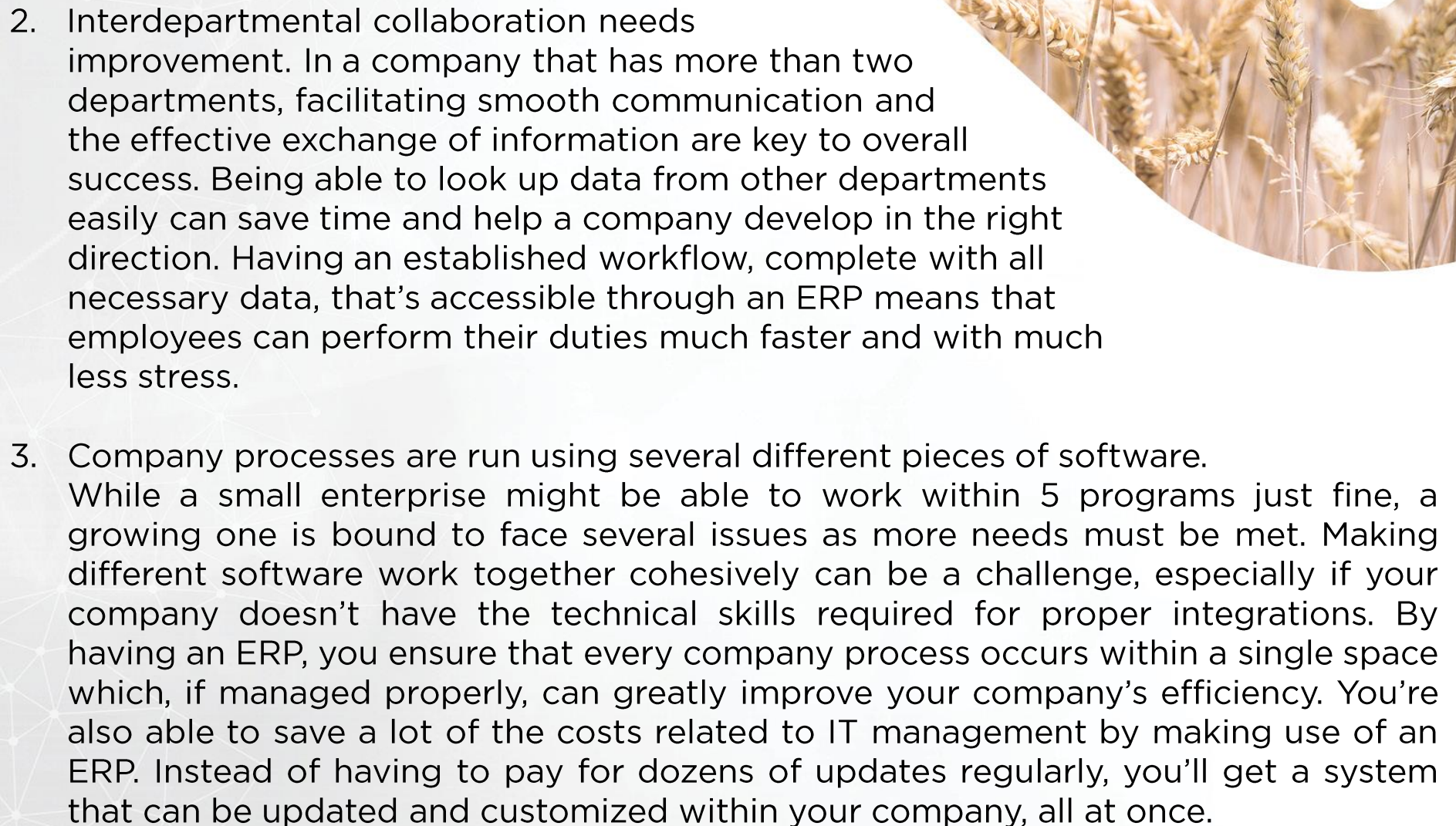
# Does your company need an ERP?

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Just because an ERP can work for any company, that doesn't necessarily mean that every company needs one. How can you tell if your company does?

1. Data management is getting increasingly difficult. A common problem for both growing and established enterprises is the continuous creation of data. As a company grows, a larger client base and larger team mean that more data gets generated and this data needs to be managed in an effective way. An ERP can help improve the overall flow of the internal documentation process and can automate most, if not all, of the associated data management processes.



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2. Interdepartmental collaboration needs improvement. In a company that has more than two departments, facilitating smooth communication and the effective exchange of information are key to overall success. Being able to look up data from other departments easily can save time and help a company develop in the right direction. Having an established workflow, complete with all necessary data, that's accessible through an ERP means that employees can perform their duties much faster and with much less stress.
  3. Company processes are run using several different pieces of software. While a small enterprise might be able to work within 5 programs just fine, a growing one is bound to face several issues as more needs must be met. Making different software work together cohesively can be a challenge, especially if your company doesn't have the technical skills required for proper integrations. By having an ERP, you ensure that every company process occurs within a single space which, if managed properly, can greatly improve your company's efficiency. You're also able to save a lot of the costs related to IT management by making use of an ERP. Instead of having to pay for dozens of updates regularly, you'll get a system that can be updated and customized within your company, all at once.





#### 4. Complex inventory management is required.

A company that sells goods, either to other companies or directly to consumers, needs to have its inventory in check. Enough goods must be in stock and, if a shipment is needed, it needs to happen on time in order to keep customers happy. With an ERP, management becomes much easier since all departments, locations, and employees can track inventory numbers and input all necessary information in real time. A well-implemented ERP helps you keep a constant eye on whatever is going on in your warehouses, allowing you to make better business decisions. Remember: ERPs aren't the cure for all maladies. Implementing an ERP into a company that isn't ready for one will result in having an automated workflow that relies on several poorly designed processes, which is of no actual help to anyone.

(Credit goes to SteelKiwi Inc. for their article on ERP systems)

# CONTACT US



Contact our support consultants for more information on all the Business Solutions to get an in-depth, hands on explanation on all the products we support.

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